

Emotra AB (publ)

Interim report

January 1 – September 30, 2019

The Board of Directors and the CEO of Emotra AB hereby present the interim report for the first nine months of 2019.

Summary of the period July – September, 2019

- **Net sales for the period were 0 kSEK (1)**
- **Operating loss was -1,246 kSEK (-1,327)**
- **Loss per share after dilution was -0.05 SEK (-0.09)**

Summary of the period January – September, 2019

- **Net sales for the period were 8 kSEK (3)**
- **Operating loss was -4,757 kSEK (-4,932)**
- **Loss per share after dilution was -0.18 SEK (-0.35)**
- **At the end of the period, liquid assets amounted to 3,997 kSEK (3,509)**
- **Negotiations about continued studies (hyporeactivity/relapse) with prominent universities**

Significant Events After Closing of Books

- **No significant events have occurred after the reporting period.**

CEO summary of significant events in the first nine months of 2019

- New research results indicate that hyporeactive patients run a significantly higher risk of depression relapse
- Paper with this data is close to being submitted for publication
- The Board has decided that depression relapse is a strategically important area for Emotra. It is important to note that the risk group for depression relapse is the same hyporeactive patient group as the one with an elevated suicide risk
- Patent application to protect the new application of EDOR has been submitted to PRV, the Swedish Patent and Registration Office
- Our efforts to establish new collaborations for studies on relapse are ongoing
- Anna Sjörs Dahlman has replaced Margit Ferm on the Board of Directors. Anna has a background in Engineering Biology, specialising in Medical Engineering. Much of her research has been conducted at the Institute of Stress Medicine in Göteborg. Anna has also worked as a guest researcher at the Naval Postgraduate School in Monterey, USA. She is a member of the board of directors of the Swedish Society of Behavioural Medicine since 2013.
- The American patent office has informed Emotra that our patent application "A DEVICE FOR USE IN THE EVALUATION OF SUICIDE RISK" has been approved and given the U.S. Patent No. 10,292,636

Expanded application for EDOR-Test with a larger market potential

As we announced last spring, new data has emerged that indicate that hyporeactive depressed patients run an increased risk of depression relapse. Based on the Company's own information and feedback from clinics, the indication for depression relapse is deemed to be so important that it has become an area of strategic focus for us. For that reason, this new path that focuses on the risk of relapse will be pursued in parallel with the Company's continued activity in the suicide risk area. It is important to note that the risk group for depression relapse is the same hyporeactive patient group as the one with an elevated suicide risk.

Emotra is now actively engaged in more and more negotiations with psychiatric research centres concerning collaborations to verify these findings and identify new application areas for our method. During the period, the company submitted yet another patent application, "*A device and a method to identify persons at risk for depressive relapse*", to PRV, the Swedish Patent Office. This patent application is the first of many applications to protect this new indication area.

In many European countries, a tenth of the population regularly takes antidepressant medication. A contributing factor to this is that many of these patients suffer more than one relapse and are therefore under long-term treatment. As a rule, 50 percent of patients suffer a relapse after treatment for their first depression episode. The high risk of relapse is an ever-present problem giving rise to high costs to both society and businesses.

One of the main problems is the lack of objective test methods and biological markers that can provide guidance for decisions about measures to be taken in clinical treatment of patients. Considering the large proportion of the population that suffers from depressions and repeated relapses on top of that, improved diagnostics could mean large cost savings for society.

Research, development and studies

The clinical problem of relapses has been described as one of the largest and most urgent challenges that psychiatrists face today. Emotra has initiated a focused research and study effort on depression relapse in order to collect a foundation of evidence for this application. The Company intends to collaborate with clinical centres that possess the necessary infrastructure, research experience and access to patients for studies. These collaborations are crucial for gaining access to high-quality data and for increasing the use of EDOR.

On the technical product development side, we have taken the first steps to digitalising and automating our analysis service. During the spring of 2019, a thesis at Chalmers university of technology explored the possibility of using artificial intelligence/machine learning with EDOR. This work showed strong potential and will form the basis for continued development work.

As far as research and technical development is concerned, Emotra will be increasing its efforts to find external means, both by itself and in collaboration with partners. One part of this effort is to take greater advantage of networks that aim to increase collaboration between clinics and medical device providers.

Marketing/market strategy

This new indication area has provided Emotra with greater potential and more opportunities, while at the same time shifting the focus for the organisations that Emotra has been negotiating with in our marketing efforts. At present, many of the clinics with which Emotra has been engaged in discussions or signed agreements have shown an interest in seeing more evidence on relapse indication, as they see a greater use of the test in connection with depression relapse than in evaluating suicide risk. Based on these clinics' use and information, we should expect greater volumes for this new indication in routine clinical practice.

Our strategic goal of establishing an initial platform of users and partners that can be leveraged for further expansion remains the same. This means that Emotra will be building up a market gradually over time. In parallel with our scientific and technical development, we plan to continue marketing EDOR toward a limited segment as results emerge and new collaborations are established. However, as we have previously notified, these activities need to be geographically limited to Europe.

Patent approved by PRV, patent applications and trademark protection

During the period, Emotra submitted yet another patent application, "A device and a method to identify persons at risk for depressive relapse", to PRV, the Swedish Patent and Registration Office. This patent application will be the first of many, since relapse risk markers as a clinical theme are an area of vast interest to the psychiatric and psychological professions.

The American patent office has informed Emotra that our patent application number 15/024,908, "A DEVICE FOR USE IN THE EVALUATION OF SUICIDE RISK", has been approved. The patent was issued on May 21, 2019, as U.S. Patent No. 10,292,636. At the end of July, 2018, the Japanese patent office informed Emotra that our Japanese patent application number 2016-516080, "A DEVICE FOR USE IN

THE EVALUATION OF SUICIDE RISK”, had been approved. Before that, PRV had notified Emotra of their approval of Emotra’s patent application, No. 1300614-3, “Apparatur för användning vid bedömning av självmordsrisk” (Apparatus for use in the evaluation of suicide risk). Further patent applications have been submitted in the EU and Canada. In 2016, EUIPO (the EU trademark authority) also announced that Emotra would be granted EU-wide trademark protection for EDOR®.

Mental health, depression and suicide

Globally, mental health disorders account for 30 percent of all non-lethal illnesses. In Sweden alone, the cost to society is estimated to be 80 billion SEK per year, of which depression-related illnesses stand for 35 billion, and all estimates point to this cost continuing to grow until the year 2030. These costs are partly due to the high prevalence of mental illness and partly to the fact that those afflicted by such disorders cannot fully participate in the work force or their education programmes. A significant portion of this high prevalence is due to the fact that a large number of these patients suffer a depression relapse after treatment. We know that about 50 percent of patients who have suffered a depression will suffer one or more further episodes later in life. Add to that the fact that 80 percent of those who have suffered two depressions will relapse several times. The consequence of this statistic is that a person who has suffered one depression will relapse between five and nine times, on average, during the course of his or her lifetime.

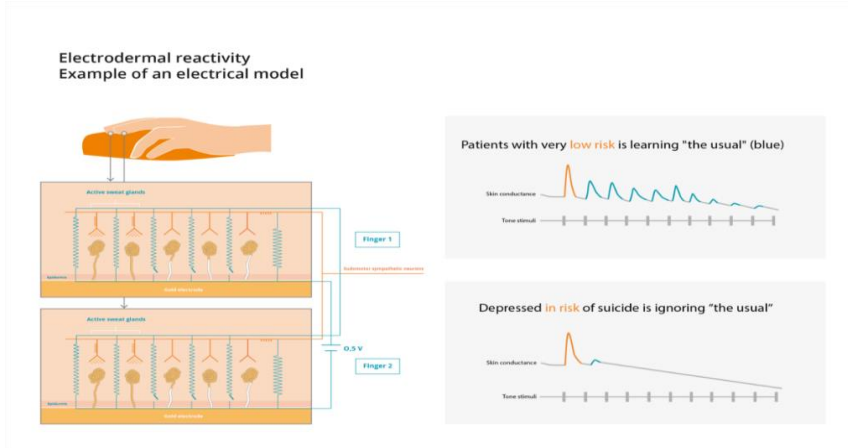
Psychiatric disorders and suicide are closely linked, as 90 percent of suicidal patients suffer from some kind of mental disorder. More specifically, 60 percent of the suicides are depression-related, with alcohol abuse as a further contributing factor. Other risk factors worth mentioning in order to understand the patient risk are physical disorders, relationship troubles, socioeconomic/demographic factors and the patient’s health history. In Europe, one in six people has mental health issues, and depressed people make up the single largest patient group among them.

The EDOR® method

EDOR is a method that contributes biological information which complements the clinical interview and the anamnesis. Since hyporeactivity is a biomarker that is independent of clinical scales, as well as the patient’s age and gender, it adds biological information to provide a more complete assessment of the patient.

EDOR stands for “Electro Dermal Orienting Reactivity” and works as a biomarker for risk for depressed people. The test identifies patients as normally reactive or hyporeactive based on the patient’s electrodermal reactions to neutral audio signals. The test measures the response to stimuli over time, i.e. how quickly the patient grows accustomed to something in his/her surroundings. Patients who very quickly stop reacting or who do not react at all are identified as hyporeactive. Hyporeactive, depressed patients have been shown to be more vulnerable to suicide attempts and committing suicide as well as being associated with previous suicide attempts, and new data also

indicate an increased risk of relapse.



The EDOR product system consists of three parts: headphones, the EDOR box and a computer. The headphones, which are connected to the EDOR box, are calibrated to consistently play a neutral audio signal. The EDOR box generates the headphone signals and registers the patient’s reaction. The file with the patient’s reaction data is uploaded to Emotra’s cloud solution using our proprietary EDOR software. A test using this equipment takes 20–30 minutes to complete. The patient sits with a test leader who monitors the test procedure. The patient being tested places his/her fingers on the electrodes on the EDOR box while listening to audio signals. The patient’s impression of the audio signal sequence is that it is random, while it is actually identical every time.

The patient being tested places two fingers on the EDOR box and listens to a sequence of neutral audio signals in a pair of headphones.

A test leader handles the information, monitors the patient and uploads the test files to Emotra’s cloud solution for analysis of the reaction pattern.



The entire test sequence is standardised and all that is needed to ensure a quality test environment is a disturbance-free room.

Advantages of EDOR

- Provides information about the short- and long-term risk to support decisions on treatment and follow-up
- An objective biomarker that is independent of clinical scales as well as the patient’s age and gender
- Easy to carry out, with clear results that can be easily communicated to the treating team

Göteborg, October 24, 2019
 Daniel Poté, CEO

Income Statement summary

kSEK	July-Sept.		Jan.-Sept.		Jan. – Dec.
	2019	2018	2019	2018	2018
Net sales	0	1	8	3	7
Operating costs	-1,246	-1,328	-4,765	-4,935	-6,953
Operating loss	-1,246	-1,327	-4,757	-4,932	-6,946
Net financial items	-	-	-	-2	-2
Loss before taxes	-1,246	-1,327	-4,757	-4,934	-6,948
Taxes	-	39	39	118	158
Net loss of the period	-1,246	-1,288	-4,718	-4,816	-6,790
Earnings per share, SEK	-0.05	-0.09	-0.18	-0.35	-0.50
Earnings per share after dilution, SEK	-0.05	-0.09	-0.18	-0.35	-0.24
Average number of shares	26,389,759	13,702,259	26,071,435	13,702,259	13,702,259
Potential shares from ongoing share issue	0	0	0	0	12,687,500

Balance sheet summary

kSEK	Sept. 30, 2019	Sept. 30, 2018	Dec. 31, 2018
Assets			
<i>Fixed assets</i>			
Total fixed assets	14	364	200
<i>Current assets</i>			
Inventories	835	773	773
Other receivables	248	436	2,816
Cash and cash equivalents	3,997	3,509	967
Total current assets	5,080	4,718	4,556
Total assets	5,094	5,082	4,756
Shareholders' equity and liabilities			
<i>Shareholders' equity</i>			
Total shareholders' equity	3,447	3,175	1,201
Provisions	0	79	39
Current liabilities	1,647	1,828	3,516

Total shareholders' equity and liabilities **5,094** **5,082** **4,756**

Changes in shareholders' equity					
kSEK	Share capital	Revaluation reserve	Share premium reserve	Accumulated loss brought forward	Total shareholders' equity
Shareholders' equity on Dec. 31, 2017	2,535	609	11,593	-6,746	7,991
Approp. acc. to shareholder resolution			-11,593	11,593	0
Dissolution of write-up		-365		365	0
Net loss of the period				-4,816	-4,816
Shareholders' equity on Sept. 30, 2018	2,535	244	0	396	3,175
Dissolution of write-up		-122		122	0
Net loss of the period				-1,974	-1,974
Shareholders' equity on Dec. 31, 2018	2,535	122	0	-1,456	1,201
New share issue	2,347		7,803		10,150
Issue expenses			-3,186		-3,186
Reduction of share capital	-4,381		4,381		
Dissolution of write-up		-122		122	0
Net loss of the period				-4,718	-4,718
Shareholders' equity on Sept. 30, 2019	501	0	8,998	-6,052	3,447

Cash-flow analysis, an overview

kSEK	<i>Jan.-Sept. 2019</i>	<i>Jan.-Sept. 2018</i>	<i>Jan. – Dec. 2018</i>
Loss after financial items	-4,757	-4,934	-6,948
Adjustment for items not included in the cash flow	187	546	743
Cash flow from current operations before changes in working capital	-4,570	-4,388	-6,205

Cash flow from changes in working capital	671	-284	-1,009
Cash flow from operating activities	-3,899	-4,672	-7,214
Cash flow from investing activities	-	-	-
Cash flow from financing activities	6,929	-70	-70
Cash flow of the year	3,030	-4,742	-7,284
Liquid assets on January 1	967	8,251	8,251
Liquid assets at end of period	3,997	3,509	967
Key ratios	Jan.-Sept. 2019	Jan.-Sept. 2018	Jan. – Dec. 2018
Net sales, kSEK	8	3	7
Operating loss, kSEK	-4,757	-4,932	-6,946
Result of the period, kSEK	-4,718	-4,816	-6,790
Earnings per share, SEK	-0.18	-0.35	-0.50
Shareholders' equity per share, SEK	0.13	0.23	0.09
Return on equity, %	Neg.	Neg.	Neg.
Equity ratio in %	67.7	62.5	25.3
Average number of employees	3	4	4
Average number of shares	26,071,435	13,702,259	13,702,259
Potential shares from ongoing share issue	0	0	12,687,500
Number of shares at end of period	26,389,759	13,702,259	13,702,259

Key Ratio Definitions

Return on equity, %	Profit/loss after taxes as a percentage of average of equity.
Equity ratio in %	Shareholders' equity as a per cent of total assets.
Earnings per share, SEK	Earnings after tax in relation to the average number of outstanding shares.

Shareholders' equity per share, SEK Equity in relation to the number of outstanding shares at end of period.

Net sales

Sales of test analyses, service and maintenance generated 8 kSEK in revenue in the first nine months of 2019.

Operating loss

The Company's total costs were on the same level as previous years, with the difference being that marketing activities stood for a larger proportion. Our costs will decrease as the Company's previous CEO, Claes Holmberg, left his operational position at the end of April, 2019. These cost reductions will not have a negative effect on the Company's marketing efforts.

Financial status

Even if our marketing and R&D costs are relatively low, now that the Company's operations are focused on a select few, high-priority activities, it is the Board of Directors' judgement that the Company does not possess sufficient funds to finance the long-term development and a broad, international market introduction of EDOR. The Board is presently discussing how the Company shall secure additional capital in order to ensure continued operations, as well as the financing of a long-term commercial development of EDOR.

Risks and Uncertainties

Emotra's operations are subject to both operational and financial risks. Identifying potential risks and evaluating how to manage them is a continuous process within the Company. The markets for Emotra's products are characterised by lengthy sales processes. The Company is active on markets with great potential, but with erratic sales growth. The section "Riskfaktorer" (Risk Factors) in our 2018 Annual Report and our Memorandum from 2018, which can be found on the Company's web site and also obtained from the Company, contains a complete description of the risks the Company has identified and how we have chosen to manage them.

Number of Shares Outstanding

The share capital of 501,405.42 SEK is comprised of 26,389,759 shares. Each share's quota value is 0.019 SEK. The Company is listed at Spotlight Stockmarket (www.spotlightstockmarket.com) with the share code EMOT.

The Annual General Meeting, held on May 15, 2019, resolved to reduce the Company's share capital by 4,380,699.994 SEK through an allocation to the non-restricted equity without decreasing the number of shares. The change was registered on July 30, 2019.

Accounting principles

The same accounting principles and methods of valuation as were used in our last annual report have been applied in this interim report. The interim report, in line with previous reports, has been compiled on the principle of a going concern. The Company follows the accounting rules and principles laid out in the Annual Accounts Act as well as the General Recommendations issued by the Swedish Accounting Standards Board.

Audit

This interim report has not been subject to audit by the Company's auditor.

Future Reports

Year-end report for 2019 February 21, 2020

The Annual General Meeting was held in Göteborg at 11 a.m. on May 15, 2019. The Annual Report is available at the Company's web site www.emotra.se and can also be ordered from the Company by e-mail addressed to daniel@emotra.se.

Certification

The Board of Directors and the Chief Executive Officer do hereby certify that this interim report contains a fair representation of the Company's operations, financial position and results, as well as describes any significant risks and uncertainties the Company faces. All statements of a forecasting nature in this report are based on the Company's best assessments on the report's publishing date. As with all forecasts, such statements contain risks and uncertainties and the actual results can differ.

Göteborg, October 24, 2019
Emotra AB (publ)

The Board of Directors and CEO

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Emotra AB (publ) is a medical technology company that carries out research, development, clinical studies and marketing in the area of mental health. The Company's method, EDOR®, is a proprietary and objective psychophysiological test for detecting if patients suffering from depression are hyporeactive.

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